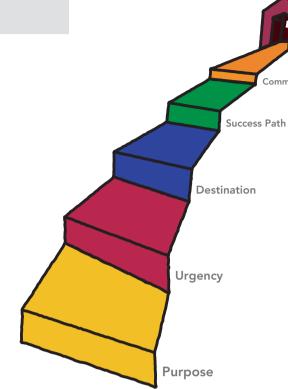
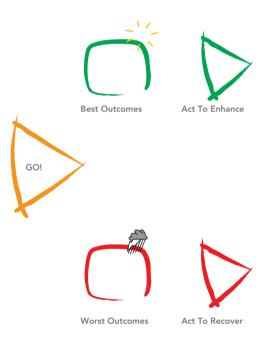
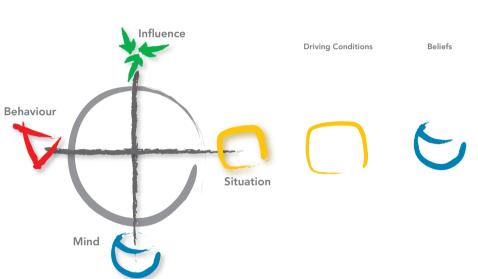
Diagnosis: starts with the Insight Cycle Looking systematically at a circumstance, exploring what the real issues may be, and identifying appropriate transition tools to move it forward

**Designing for** implementation: Design action plans that confront reality, engage resistance, and provide hindsight

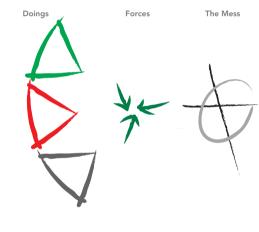


Working with key influences: Enrol people in the shortest possible time, clarify and address barriers, and deliver messages in a way that tests understanding and commitment





**Worst Fears** 



## **REALISATION** Passion Discipline Intention Working with underlying Exploration Resistance **Release**

**Getting circumstances** unstuck: Bring fresh thinking to old problems, breaking out of vicious cycles, knowing what to do when everything else we have tried has failed

## assumptions and beliefs:

Map out and clarify thinking amidst uncertainty and confusion, enabling others to shift their thinking and make headway